



THE SUNFLOWER FOUNDATION (Australia) Inc.

Established in 2008, the Sunflower Foundation (Australia) Inc. was the first Australian micro-organization established to educate girls in developing communities. It has been gazetted by Treasury as an approved Overseas Aid Organization and registered with the Australian Charities and Not-for-profits Commission. It is registered to fundraise in every state. Since its inception, the Foundation has funded 17 projects in eleven countries.

"We are honored to join hands with you to empower girls and women in our community and look forward to a fruitful partnership with your wonderful organization that is transforming lives of women around the world."

David Ormondi, co-founder of the Riley Orton Foundation, Kenya



Kim Power | President

President Kim Power

Vice-President Nadine Armstrong

Secretary Paul Power

Treasurer Gulam Dharann

Committee Members Sue Brown

Anne-Marie Carey Helen Dowdell

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Dr. Paul Power | Secretary



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OUR PURPOSE

Empowering Girls Through Education

In developing countries it occurs in a complex dynamic of poverty, gender discrimination and cultural practice.

Therefore, to ensure girls attend school and receive a quality of education, it is often necessary to address issues such as child marriage, child labour, trafficking,

HIV infection and violence. The programs we fund address not only the immediate consequences of poverty, but community education and Girls' Empowerment Programs that ensure girls have the knowledge and judgement to make informed decisions about their health and sexual life. Such programs minimize the risk of teen pregnancies.



Our Funding Model

We partner with local, non-government organisations (NGOs) and charities—the grassroots people who know what is needed and have the local infrastructure—via an annual grants process. We only grant funds to registered charities and NGOs, and we have approved policies in place to ensure grant monies do not go to terrorist fronts or fake charities. Funds are sent only to authenticated accounts. Full disclosure of our process is found on our website at http://www.sunflowerfoundation.ngo/





FROM THE PRESIDENT'S DESK

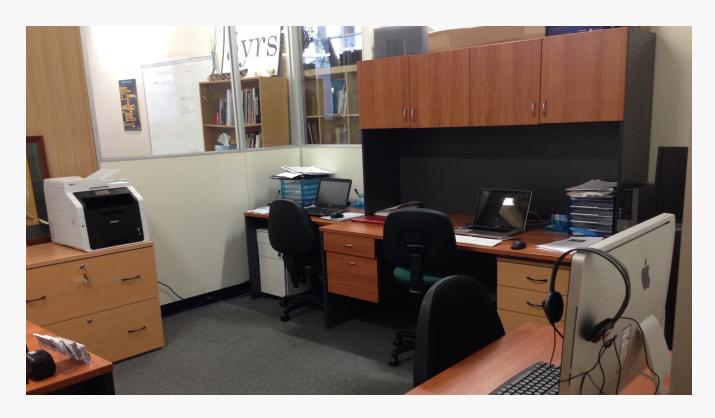
nd a very fine desk it is too, in our new office at Ross House (See below). Like a young adult, the Foundation has moved out of home. Commensurately, her expenses grow as we function as an efficient and effective small 'for-purpose' business, but we expect this investment in governance and infrastructure will have beneficial outcomes in the long term. Without it, we cannot possibly function to the standards of excellence we have set for ourselves, nor can we expect to be taken seriously for corporate alliances and sponsorships. We must either grow or perish. We have established several valuable relationships this year (see below) and our first year as a participant in the Westpac City2Sea was very successful. Unfortunately, charitable giving is dropping globally, and we did not match our record turnover last year.

As we do every year, we revised our grant guidelines and application form. This year was a more extensive revision, with more stringent requirements for measurement and evaluation and reporting. This has resulted in fewer applications but of higher calibre. Many NFPs in low income countries don't



Kim Power | President

have reliable access to the internet, let alone sophisticated evaluation tools. Therefore, we have resources available to them on our website, and a members-only LinkedIn Group for support, networking and the sharing of resources between individuals and organisations working for girls' education and gender equality.



Team Sunflower

The Committee of Management leads the Foundation's all-volunteer Team. Kim Power, President, Nadine Armstrong, Vice-President, Paul Power, Secretary, Gulam Dharann, Treasurer, Sue Brown, Anne-Marie Carey and Helen Dowdell. Our office team has been led by Anna Gradoboeva, and special thanks are due to Tara Mehrara, who implemented NetSuite for us and our marketing volunteers Ragini Singh and Linh Cao. Our strategic committee members this year, Helen Scotts, Moira Rayner, Anna McCarthy and Gillian Forsyth have made an enormous contribution.

The Foundation acknowledges the valuable contributions made by co-founder Paul Power, since its inception. Paul, who is not standing for an Executive position in the coming year, has filled the roles of President, Secretary and Treasurer in various years. His commitment, attention to detail and reliability has been exceptional. We further acknowledge retiring

Committee members, Nadine Armstrong, Anne-Marie Carey and Helen Dowdell, who have contributed so much to the Foundation

Being an organisation run entirely by volunteers is a double edged sword. Donors like it, as they see it as a way of minimizing administration costs, but volunteers come and go more frequently than paid staff and this is less efficient as time invested in continual training is time-consuming, and succession planning is more difficult. Nevertheless, Kim will step down as President at the end of the 2016-2017 financial year. It is time for younger, more energetic hands to pick up the baton.



OVERVIEW 2015-2016

Strategic Partnerships

This year saw an intensive investment of time and energy into Innovation and partnership building as a means to sustainable funding. Although we have not met our goal of two corporate partners by June 30 2016, we have established alliances with organisations and companies that will facilitate this process.

Our new relationship with Swinburne University School of Business will see innovation as a path to sustainable funding be the topic of a team project for Masters Candidates in the second semester of 2016. Two interns from The Australian College of Information Technology will be working on our website and graphic design beginning in late July.

We have a relationship with NetSuite, the







creators of the #1 Cloud ERP system. Their grant of NetSuite Standard, which included a valuable training scholarship for one of our volunteers, and a subsequent mentorship program, means we have a full suite of business applications and a CMS which will be invaluable. NetSuite also granted us a LightCMS website with free hosting. Google and Microsoft also granted us licences for their products, Google Business, and Office 365, web-based Office

applications. Google Business has been invaluable.

Our relationship with Tintern Grammar continues and this financial year the students held two Trivia Nights for us. The standard of event management that these students achieve is excellent, as are the outcomes. In

total, over three years, these students have raised in excess of \$7,500 for us.





Premises

The Foundation has well and truly outgrown its office at the home of its founders. In March, Ross House accepted us as tenants, which has permitted space for volunteers and NewStart interns (Work for the Dole). These heavily subsidized premises also give us credibility, a professional address and it is so convenient to public transport in Flinders Lane, Melbourne. Due to the extraordinary generosity of Loyalty.com, benefactors since our founding, this office is outfitted with desks and computers. Our purchases were minimal: an all-in-one printer, some desk accessories, and a filing cabinet and set of drawers, purchased through GumTree.

It has permitted us to have three NewStart interns. Anthony, who has done a great job organizing our filing and working with the President on an upcoming event; Karen, a web designer who has done excellent work on our website, and Edmond, a graphic designer who is developing a brochure for us.



R. E. ROSS HOUSE

Projects 2015 - 2016

As our Projects are now running from financial year to financial year, final reports, due August 1, have not yet been received from our 2015 - 2016 beneficiaries.



J. Joshee Priscilla outside the new school where the computer lab is located.

India: Interim reports from El Shaddai Ministries Trust indicate that the computer literacy program in India is tracking well, though floods delayed assessment of the first cohort. The free computer center commenced on 6th July 2015 and it is now running successfully. A teacher has been recruited from local area and in the first batch 36 students are studying in our center. Any girls under 25 is eligible to attend. For many, it is their first sight of a computer.



Mnomo primary school girls. Right is Halima Ahmad of standard five and left is Hawa Mohamed of standard six, beneficiaries of SASA NAWEZA project in Mtwara.

Tanzania: Tanzania Women and Youth Development Society reports that its Girls' Empowerment Program, and the community education have been meeting its targets. The project provides textbooks and school supplies. It further supports the girls through tutoring, life skills training and mentoring. Girls Speak Out Clubs have also been established for mutual support and a forum for girls to have a voice.

The SASA NAWEZA (Now I Can) project works closely with parents and guardians of the primary school girls, teachers, school administrators and other community members to ensure each girl has a strong support system in place to enable her to thrive.



Project workers set up a community meeting

Uganda: The Aids Orphan Rescue Program struck some hurdles due to the organisation being overcommitted and we await further details.

Grants Awarded 2016

Two grants were made this year. The first to Akili School for Girls, run by the Riley Orton Foundation (ROF) in Kenya and to the Rural Education and Development Society (READS) in Andhra Pradesh, India.

The Riley Orton Foundation and Akili School for Girls

The ROF was founded by David Omondi and Erick Otieno, two young men who were raised in extreme poverty. "Unlike many other young people in the slum, David and Erick were lucky to get a sponsorship to pursue college education. After graduating from college with BSc. Biochemistry and P1 Certificate in Education from the University of Nairobi and Bungoma Teacher's College respectively, they returned to their community of Obunga slum as development experts to catalyse change from the inside as a way of giving back to their community."

The goals of providing high quality education that is a model for schools and promoting gender equality and empowerment are shared by both Foundations. They understand well this is a matter of both justice and practicality.

Akili School for Girls began in the slums, but very realistic maternal fears about the safety of their daughters, motivated David and Erick to build a boarding school outside the slums where the girls will be safer. The girls transition to the boarding school, which provides books, uniforms, and all meals as well as accommodation, around age nine. To protect the girls, the school employs only women staff, thus creating employment opportunities for women as well. The school will grow year by year as older students are promoted and younger girls transition. Currently, it has fifty students with fifty more expected in the 2017 school year.

The school aims to become self-sustaining and to educate its girls not only in the academic subjects required by the Kenyan Education Department, but in sustainable living, including agriculture. To this end the school has a market garden, and this year other funding provided fruit trees and an environmentalist from Australia to train the girls in sustainable farming techniques.

Currently, they have a huge tank to collect water for the school and garden, but in drought years that will not be sustainable.

However, the school lacks proper showers and the external shower site has become a magnet for local men. The major funding from the Sunflower Foundation (Australia) Inc. will build showers for the girls with a grey water system that will be recycled for the school's eco-toilets, its biogas digester (which creates energy from the toilet waste and chicken manure to provide fuel for the school kitchen) and its vegetable garden and fruit orchard. Thus the school will become selfsustainable in an environmentally responsible process. The students will learn about sustainable agriculture as they grow food for the school. Also, they have established an Environment Club, which will not only care for the garden and orchard, but promote sustainability and, as the trees mature, sell excess food. Under supervision, the girls will run this club and utilize their academic skills in a practical setting. Already they are creating posters and planting trees.

Work on the showers has begun and its innovative use of recycled bottles as a building material gives new meaning to the term, "bottle-glass."

Also, funding was provided for computer literacy training for teachers and matrons. This will enable them to teach the girls and to join international teaching networks that will offer professional development.

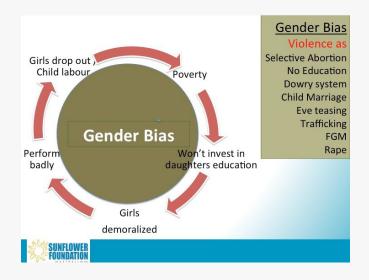


READS

The grant to READS will equip one hundred senior students with the resources they need to compete on a level playing field with the boys and learn efficiently. This lack of resources is not simply due to poverty, but to gender discrimination which privileges sons in every area of life. Our simple infographic does not capture the way child labour, the dowry system, child marriage and violence (which ranges all the way from the inappropriately name eve-teasing, i.e sexism and sexual harassment, to rape).

It is significant that READS, which has been working in rural India since 1992 to empower local communities and educate them about their rights, has moved into girls' education to achieve this goal. Their prior projects have included women's skills training, care for children at risk, HIV/AIDS prevention, microfinance and sustainability education. In a sense, their trajectory has been the opposite of the Sunflower Foundation's. The latter began with a sole focus on education and came to the realization that you cannot educate girls without addressing sociocultural traditions. READS began addressing specific issues and was led to the conclusion that economic and social change simply cannot occur without educating girls.





"Convincing the communities that girl child education is a must, and their education is not a burden is priority for the communities."

M. Sreenivasulu, President, READS, Gallveedu

This joint project will not only provide material resources, thus taking the burden off families and encouraging a more positive attitude to educating girls, but it will establish support groups for the girls to enable them to articulate their concerns in a safe setting and encourage each other in their studies. The process of monitoring and evaluation will include parents. teachers and community leaders, thus raising awareness about the benefits of educating their daughters.



FUNDRAISING

Despite a great deal of hard work, our fundraising is not commensurate with our aims. This has been a focus of our strategic planning and our developing relationships. We actively encourage your feedback about events that would engage you and motivate you to attend.

Events

ive events were planned this financial year but only four transpired.

- A Trivia Night at Richmond Town Hall.
- Two Trivia Nights held by Tintern Grammar
- Westpac City2Sea Fun Run, Melbourne.
 This was a great financial success last year and we hope for a similar outcome this year.
- Future Girl Cocktail Party. After a rousing success last year, the economic situation in May when the event was to be held, impacted on our bookings. The Committee of Management decided to defer the event until 2017 and funding is in place held over from 2015-2016.

Donations

n addition to those generous supporters who make regular and one off donations each year, we thank the companies whose major Gifts in Kind have been discussed above, and offer our gratitude to those companies who have given us gifts in kind for our social events. Loyalty.com, Immerse Winery, Lakeview Estate Wines, Perry Moshidis Pharmacy, Kew Dentistry, Betty McDowell Lingerie, and Simone Pérèle Lingerie are



stalwarts. In 2015-6 we welcomed Mercedes, Hairhouse Warehouse. We appreciate their generous support that is both invaluable and essential.

Other Fundraising

- People's Choice Community Lottery.
- Crowdfunding.
- right site is an experimental process, but we have had good returns on some boxes. Up to \$60 or more per month. Supporters who have a good relationship with retailers they patronize regularly could help immensely by requesting them to place a box on their counter for us. Our boxes are lockable and have a security chain to discourage theft. If you do the math, twelve boxes bringing in an average of \$60 per month would generate a passive income of \$8,640 annually.
- Shopnate, an online retail conglomerate whose retailers offer a percentage of nett profit on every sale.
- Small Change Giving, an online site where you can post articles of interest to share and invite others to donate "small change" if they enjoy it.

The latter are relatively new, and as we are one charity among many better known ones on Shopnate, it is expected that it will take some time to build a following on these sites. However, they cost us nothing but time. If our supporters spread the word, this is a valuable contribution that only takes a few minutes of your time.



FINANCIAL REPORT

 \bigwedge major change to our income stream is in regard to memberships. Although the tiered memberships tripled our income from subscriptions, it offered no return to donors. We did not perceive this as equitable. Therefore, the Committee of Management, at a Special General Meeting, put the proposal that from the 2016-2017 financial year onwards, members would pay a once only joining fee of \$5.00. This applies to all members past and present. Now, every dollar over the initial, once-only \$5 fee will be tax deductible. We anticipate that the generosity which promoted so many of you to take out a top tier membership will continue, only now your generosity reaps its due recognition. Shortly we will be sending our membership invitations to become a life member and make a donation, and we look forward to

welcoming you into our community.

The Foundation also applied for a philanthropic grant to employ a full time fundraiser. However, it would appear that the application didn't make the cut as notices of grants were due at the end of the financial year. We will continue to seek funding through this avenue. However, the majority of Australian philanthropic organisations require that the beneficiaries be Australians. This is disappointing as Australia is cutting foreign aid and international development is not a priority for Australian donors, whose off shore donations are overwhelmingly for emergency humanitarian aid Ironically, helping more nations become economically sustainable and efficient via a better educated female work force might obviate the need to much emergency assistance.







Sunflower Foundation (Australia) Inc ABN 184 806 994 76



Special Purpose Financial Report For the year ended 30 June 2016

Sunflower Foundation (Australia) Inc Statement of Comprehensive Income For the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Revenue from continuing operations			
Operating revenue	2	29,392	35,733
Other revenue - interest		135	101
		29,527	35,834
Expenses			
Fundraising related - commissions etc		(5,631)	(13,923)
Office expenses		(2,699)	-
Stationery, postage and printing		(2,620)	(1,715)
Web hosting and social media		(1,066)	(199)
Membership fees - Associations		(1,758)	(935)
Regulatory fees		(449)	(200)
Provision for an event contracted for		(7,000)	-
Insurance		(1,641)	(1,188)
Bank fees		(367)	(349)
Other expenses		(745)	(358)
•		(23,976)	(18,867)
Income tax applicable to surplus/(deficit) for the period	1(d)		
Surplus/(deficit) for the period		5,551	16,967
Appropriations to beneficiaries		(7,000)	(14,208)
Total comprehensive income for the year		(1,449)	2,759

Sunflower Foundation (Australia) Inc Statement of Financial Position As at 30 June 2016



	2016 \$	2015 \$
ASSETS		
Current assets		
Cash and cash equivalents	10,359	5,808
Bond paid for future event	1,000	-
Total current assets	11,359	5,808
Current liabilities		
Provision	7,000	-
Total current liabilities	7,000	-
Net assets	4,359	5,808
ASSOCIATION EQUITY		
Retained surplus/(deficit)	5,808	3,049
Surplus/(deficit) for the year	(1,449)	2,759
Total equity	4,359	5,808

Sunflower Foundation (Australia) Inc Statement of Changes in Equity As at 30 June 2016

	2016 \$	2015 \$
Total equity at the beginning of the financial period Surplus/(deficit) for the period	5,808 5,551	3,049 16,967
Subtotal	11,359	20,016
Appropriations for beneficiaries	(7,000)	(14,208)
Balance at the end of the financial period	4,359	5,808



Sunflower Foundation (Australia) Inc Statement of Cash Flows For the year ended 30 June 2016

	2016 \$	2015 \$
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from donations and contributions	8,197	11,182
Other fundraising activity	17,724	24,341
Interst received from bank	135	100
Tintern Grammar Trivia Night	3,471	2,000
Payments to suppliers and services	(16,976)	(20,656)
Bond for future event	(1,000)	-
Net cash provided by operating activities	11,551	16,967
Appropriation to beneficiaries	(7,000)	(14,208)
Net increase in cash and cash equivalents held	4,551	2,759
Cash and cash equivalents at beginning of financial year	5,808	2,574
Cash and cash equivalents at end of financial year	10,359	5,333

Sunflower Foundation (Australia) Inc Notes to the Financial Statements for the year ended 30 June 2016



Summary of Significant Accounting Policies

Note 1

- The special purpose financial report of the Sunflower Foundation (Australia) Inc ("the Foundation") for the year ended 30 June 2016 was authorised for issue in accordance with a resolution of the Management Committee on the date of this report. The Foundation is registered in Victoria (A 005 204 2T) as not for profit association. It has registration for fund raising in all states and teritories except in Northern Territory and the details forms part of the organisational information page at the end of this report.
- b) The mission of the Foundation is to educate and empower girls and young women in developing nations through fundraising activities in Australia.

Basis of Preparation c)

The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes.

The Management Committee is of the opinion that there are reasonable grounds to expect the Foundation to be able to meet its debts as and when they fall due and payable.

d)

The Foundation is registered as not for profit and as such it's operation is not subjected to any Australian Income Tax.

Revenue recognition e)

Revenue is recognised when funds are received into our account.

f) Cash and cash equivalents

Cash and cash equivalents include cash on hand, and deposits held with banks.

g) **Provisions**

Provisions are recognised when the Foundation has a legal obligation, as a result of past events, for which it is probable that an outflow of funds will result and that outflow can be reliably measured.

h) Gift in kind

During the year, the Foundation received a training package worth about \$8,000 from the NetSuite Corporation.

h) Comparative Figures

Some comparative figures have been reclassified to conform to changes in presentation for the current financial year.

Note 2 Revenue

	12 months	12 months
	to 30 June	to 30 June
	2016	2015
	\$	\$
Donations	6,367	9,512
Membership contribution	1,830	1,670
City 2 Sea	8,211	-
Just giving	1,064	-
Trivia night	4,595	3,325
P C C Lottery	1,716	2,444
Other fundraising	5,609_	18,782
	29,392	35,733

Sunflower Foundation (Australia) Inc Management Committee Declaration



The Management Committee of the Foundation declares that:

An & Power

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- the financial statements and notes, as set out above are in accordance with the requirements of the Australian Charities and Not for Profit Commission and the Victorian Registrar of Associations;
- they give a true and accurate view of the Foundation's financial position as at 30 June 2016; b)
- in the Management Committee's opinion there are reasonable grounds to believe that the Foundation will be able to pay its debts c) as and when they become due and payable.

This declaration is made in accordance with a resolution of the Management Committee.

Kim Power President

Paul Power Secretary

Dated this 26th day of July 2016

Independent Auditors Report

To the Committee of Management & Members Sunflower Foundation (Australia)

In my opinion:

The 2016 financial report of the Sunflower Foundation (Australia) Inc is prepared in accordance with the Associations Incorporation Act 1981, including:

- Giving a true and fair view of the Association's financial position as at 30 June 2016. and of its performance for the year ended on that date; and
- Complying with the Australian accounting standards

The audit was performed to assess whether, in all material respects, the financial report presents fairly, in accordance with the Australian Charities and Not for Profit Commission; the Victorian Registrar of Associations, and the Fund Raising Authority permits issued by the states and territories.

Whilst the scope of the audit whilst limited, the audit program was carried out on a test basis, accordingly I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Further, in accordance with the requirements of section 60-40 of the Australian Charities and Not-for-profits Commission Act 2012, as the Honorary Auditor for the Sunflower Foundation (Australia) Inc for the year ended 30 June 2016,

I declare that, to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the Australian Charities and Not-for-profits Commission Act 2012 in relation to the audit; and
- b. No contraventions of any applicable code of professional conduct in relation to the audit.

Mike Collins

Mike Collins FCPA 281626 4 Kirk Court Tullamarine Vic 3043 0407883545

25 July 2015



Sunflower Foundation (Australia) Inc ABN 184 806 994 76 Foundation Directory

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Social Media Twitter: @sunflower F1

www.facebook.com/sunflowerfoundation https://www.pinterest.com/sunflowerfou/

Regulatory information ABN 18 480 699 476

AOO 520 42T Registered in Victoria Victorian Fundraising Registration 13 310 NSW Fundraising Authority CFN/ 236 30 **Qld Fundraising Registration** CH 267 4 W A Fundraising Licence CC 218 49 S A Fundraising Licence CCP 221 0 Tasmanian Fundraising Permit C/ 102 12 **ACT Fundraising Licence** 190 008 81